



## **SALESPERSON**

<b>Position</b>	Salesperson
<b>Type</b>	Part-time or Full-time (40 hrs)
<b>Company</b>	Royal Tree Service
<b>Location</b>	Baie-D'Urfé, Québec
<b>Start date</b>	February or March

### **Description of the Company**

Royal Tree Service provides ISA-standard tree care throughout Montreal's West Island. It is the largest local tree service. Our employees are career-oriented arborists and tree professionals with a genuine interest in tree health, taking pride applying the safest and most efficient practices in arboriculture. The majority of our work comes from repeat customers and referrals, for whom impeccable customer service and respect for property is essential. Royal Tree Service maintains a positive and supportive work environment, sharing the work until the job gets done.

### **Duties**

- Meet potential clients, discussing their trees and presenting a professional face for the company.
- Prepare tree inventories, arborist reports, memos and other written documentations.
- They will be trained on the company's software, and given feedback throughout the season to improve their accuracy.

### **Skills and Requirements**

- Over 3 years experience as an Arborist;
- Oral Bilingualism (French and English) Required;
- Fluent in written French Required;
- Willingness to work in the outdoors;
- Independently motivated, highly organized and effective communicator;
- Reliable, punctual and positive team player;
- Capacity to work independently;
- Valid driver's license;
- Willingness and ability to absorb a large amount of information during the training process.

### **Training**

There will be a 1-2 months training period. During this time, the salesperson will be taught the following:

- Local tree species, their ailments and their treatments;
- How to assess tree hazard and acceptable distances from structures, wires, etc.;
- How to assess the cost and logistics of a tree removal.

**Season**

- Monday to Friday, February or March to December
- Statutory holidays, potential summer breaks assessed on a case-by-case basis

**Salary and Benefits**

- 25 – 35\$/hr, based on experience, potential and rate of return;
- Possibility of continuing education in all aspects of arboriculture provided throughout the season by ISA trainers;
- Benefits, TBD;
- Sales commission, TBD;
- Company owned sales car provided;
- Company owned tablet provided.

At Royal Tree Service we believe in opening opportunities for employees to advance in the industry and within the company.

**Please call or e-mail for more information. Send CV to Karen Quilliam's attention, writing 'Employment' in the subject heading.**

**Contact** Karen Quilliam  
**Telephone** 514-583-2777  
**E-mail** [info@royaltreeservice.ca](mailto:info@royaltreeservice.ca)  
**Website** [www.royaltreeservice.ca](http://www.royaltreeservice.ca)

*We run a culturally diverse company, which has currently on staff individuals from Canada, USA, UK, Europe and New Zealand, and we look forward to adding more outstanding people from overseas and the province of Québec in particular.*